

Tip of the Week

Highlight

Deadline for Rooms

October 11 is the deadline to book a hotel for the 2019 **REALTORS®** Conference & Expo. Book with NAR to get the lowest room rates during the conference. Click HERE

Real Estate, Safety and You

Something to share with your clients to help explain the safety part of the coming process.



Lock Box Library Form (Ctrl. + Right Click Here)

Increased Residential Appraisal Threshold

From NAR Washington Report

On September 27, 2019, a number of Federal Agencies adopted a final rule increasing the threshold for requiring an appraisal in residential real estate transactions from \$250,000 to \$400,000. Federally related transactions under \$400,000 will require an evaluation, rather than a full appraisal, to determine value of the real estate in question.

A federally related transaction is a non-Fannie Mae or Freddie Mac transaction and a non-federal financed transaction, such as loans under the Federal Housing **Administration, the Rural Housing** Service or the Department of **Veterans Affairs.**

Office Hours for the business week of Oct 7th - Oct11th

Monday	8am	-	4pm	OPEN				
Tuesday	8am	-	4pm	OPEN				
Wednesday	8am	-	3pm	OPEN	3-5 working RMLS Chat remotely			
Thursday	8am	-	3pm	OPEN	3-5 working RMLS Chat remotely			
Friday	8am	-	4pm	OPEN				



BROKER TOUR

Wednesday, 8:30AM Florence Senior Center 1570 Kingwood St Florence, OR 97439

WHAT YOU NEED TO KNOW:

- Properties must be on RMLSweb no Later than the day (Tuesday) before, by 10:00 a.m.
- If office staff puts the tours on for you, please make sure that you have your properties to them in time to meet Tuesday's 10:00 a.m. deadline.
- Tour reports are pulled from RMLS by Area. If your property is not in the weeks assigned area it will not be seen on the weekly report.
- If you believe your listing should be included in a tour area other than the area it's listed in, a request can be made to the COCBR office via phone or email.

Upcoming Tour Areas

		October Hosted by: West Coast RE				
Oct.	9 th	225,226,227 Coast Village, Greentrees Village &				
Oct.	16 th	228 Florence Town				
Oct.	23 rd	229 Florence Beach				
Oct.	30 th	238 Florence East/Mapleton				
		November Hosted by: Windermere				
Nov.	6 th	230 Florence North				
Nov.	13 th	231 South/Dune City				
Nov.	20 th	225,226,227 Coast Village, Greentrees Village & Florentine				
Nov.	27 th	228 Florence Town				
		December Hosted by: Berkshire Hathaway HS				
Dec.	4 th	229 Florence Beach 230 Florence North				
Dec.	11 th	230 Florence North 231 South/Dune City				
Dec.	18 th	231 South/Dune City				
Dec.	25 th	No Tour				

Letter from the EO

Going 'green' has been the goal of a lot of companies, cities and individuals for some time now. While REALTORS® are not one of the major contributors to global pollution, offices can do a few things to help the environment and their wallet. A lot of offices are going 'paperless' which we know is nearly impossible in this line of business, but we can certainly cut back on printing out all those forms that are likely going to be signed electronically or tossed without even being looked at. If you've paid for ink cartridges lately that's reason enough by itself! Creating virtual tours of homes can save you gas (aka. Emissions) and time-consuming trips to the property since people can examine the home at their own pace from the comfort of their couch. Researching ways to make homes 'green' can also benefit your business as more and more people are looking for homes that can create as much energy as they consume and lower power/water consumption. Whether you believe we are saving the planet or just being smart with our resources, we can all contribute making a more sustainable future.

James Thíbault